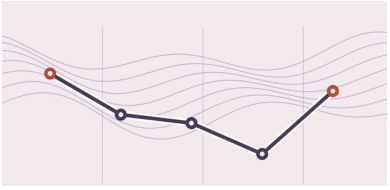
Regional sourcing study



We compare three sourcing regions on supplier availability, lead time evidence and operating constraints.

Who it helps

Buyers, bid managers and SME suppliers

The problem to solve

An attractive sourcing region may have lead times or supplier availability that do not match the operating brief.

Working through the brief

1. **Confirm the sourcing constraints**

   Gather the agreed inputs. Your purchasing category, constraints and supplier qualification criteria.

2. **Examine three regions**

   Track “Sourcing region” and “Lead-time evidence” together so the reviewer can connect the source information to the result.

3. **Compare availability and lead times**

   Use the comparison to shortlist locations for deeper supplier checks or decide what evidence is missing.

4. **Check the scope at handover**

   Supplier contracts, tender submission and commercial approval stay with the client.

Worked example

A domestic and overseas source have different lead-time assumptions. Keep those assumptions visible in the regional comparison.

Read the service scope / BID-006

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