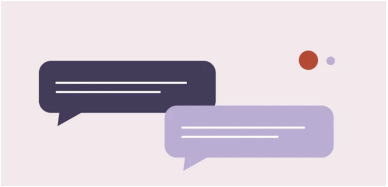
Social value response design



We turn three deliverable commitments into one measured tender response with accountable owners.

Who it helps

Buyers, bid managers and SME suppliers

The problem to solve

Social value promises can be hard to assess when deliverables have no measure or named owner.

Working through the brief

1. **Confirm feasible commitments**

   Gather the agreed inputs. Buyer instructions or feedback and the approved evidence, response or pricing workbook.

2. **Define measures and ownership**

   Track “Commitment” and “Evidence or measure” together so the reviewer can connect the source information to the result.

3. **Draft the tender response**

   Use the response to express three commitments in terms a buyer can follow up after award.

4. **Check the scope at handover**

   Supplier contracts, tender submission and commercial approval stay with the client.

Worked example

Link a proposed social value activity to the tender criterion and specify how its delivery could be evidenced.

Read the service scope / BID-026

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